PETRONE GROUP®

experts in pharmaceuticals and more

PHARMA, HEALTHCARE AND MORE

COMPANY PRESENTATION 2024



A FAMILY BUSINESS IN CONTINUOUS EVOLUTION

OUR HISTORY

THIRD GENERATION IN HOUSE

CARMINE PETRONE
Founder & President

RAFFAELE PETRONE
CEO

PIERLUIGI PETRONE
Senior VP Commercial & Industrial Operations

MASSIMO PETRONE
Senior VP Retail

FERNANDA PETRONE
Human Resources

NICOLÒ PETRONE
Digital and Innovation

WORLDWIDE NETWORK

COMPLETE SUPPLY CHAIN

SKILLED & FLEXIBLE EXPERTISE

HIGH RELIABILITY

MISSION

To Move Into A 360° Leading International Service Provider.

To Be A First-choice Global Partner In Europe.

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EUROMED PHARMA

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AT A GLANCE - 3 TIME ZONES

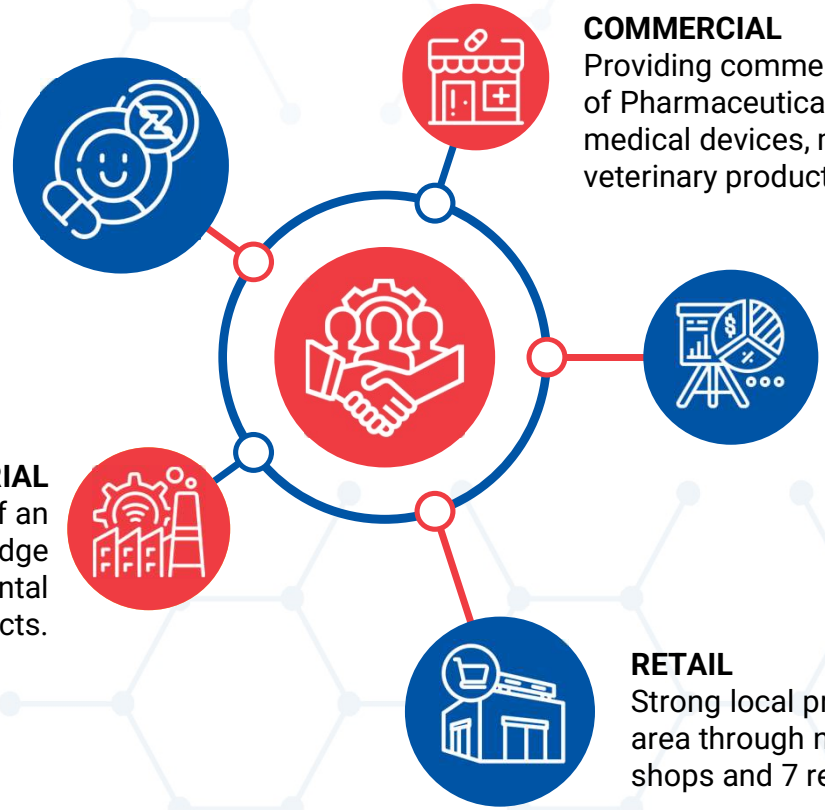
01	40+	700+	2.000+	12	58%
HQ IN NAPLES	**COMPANIES**	**MILIONS EURO**	**WORKFORCE**	**PREMISES**	**WOMEN**
Our headquarters are located in Naples, and we have subsidiaries strategically located in Barcelona, Berlin, Brescia, Dublin, Milan, New York, Paris, Lisbon, Lyon, London, Singapore.	Providing services and solutions in the Pharmaceutical and Healthcare sector.	Turnover	Human Capital is one of our most important asset. More than 1800 direct employees and 200 undirect professionals work each day at Petrone Group through a flexible and fast responding organization.	Barcelona Berlin Brescia Dublin Lisbon Lyon/Paris London Milan Napoli New York Singapore	Female workforce

Extensive Direct Presence across the world with a specific focus on France, Germany, Ireland, Italy, Spain, Singapore and USA

BUSINESS UNITS

NON-HEALTH
Diversifying our investments with a presence in parking management and real estate companies.

COMMERCIAL
Providing commercial and trading services of Pharmaceuticals, pharmaceuticals, medical devices, medical equipment, veterinary products, cosmetics, worldwide.



PHARMA
Offering full range of services to manage logistics and active distribution of RX, H and OTC drugs over Europe, with tailor-made services and multi-channel approach all over the supply chain.

INDUSTRIAL
Main shareholders of an FDA/EMA approved cartridge production plant for dental anesthesia products.

RETAIL
Strong local presence in Naples's area through no. 4 pharmacies shops and 7 rehabilitation centers.

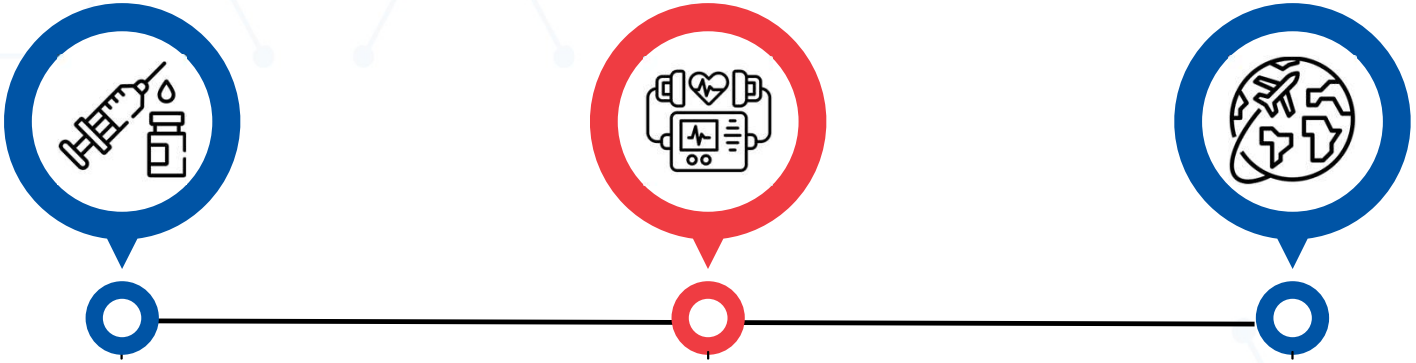
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INDUSTRIAL DIVISION

PHARMACEUTICAL COMPANY

PIERREL



INJECTABLE PRODUCTS

Specialized in dental an aesthetics, filled in cartridges, produced for third parties and for its own marketing authorizations

MEDICAL DEVICES

Pierrel mainly competes on highly regulated markets and deals in developing, registering and licensing new drugs as well as new medical devices.

ABROAD

Pierrel has the only plant, outside USA, approved by FDA for small volumes injectables (up to 5 milliliters) & producing 65 millions of cartridges within a world market totaling around 1 billion of cartridges,

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PHARMA DIVISION

3 PL

W/Area 41.660 m2
Offices Area: 2.600 m2
Handling, Shipping
Secondary packaging
ISO, GMP, WHL auth.
Narcotic license
Home Delivery

SPECIALTY DISTRIBUTION & SERVICES

Hospital Tender Monitoring
BID Management
Customer care
Full order management
Invoicing
Money Collection
Dunning process
SIS CODE

DIRECT TO PHARMACY

Multi channel sales to
national retail pharmacies
& wholesalers.
KAM activity

NATIONAL KAM

KAM activity to
Hospitals
Marketing support:
Surveys
Targeting and sales

E-COMMERCE

Pharmacy and Healthcare Platform
Integrated solutions of
on-line services
Dedicated digital health activities

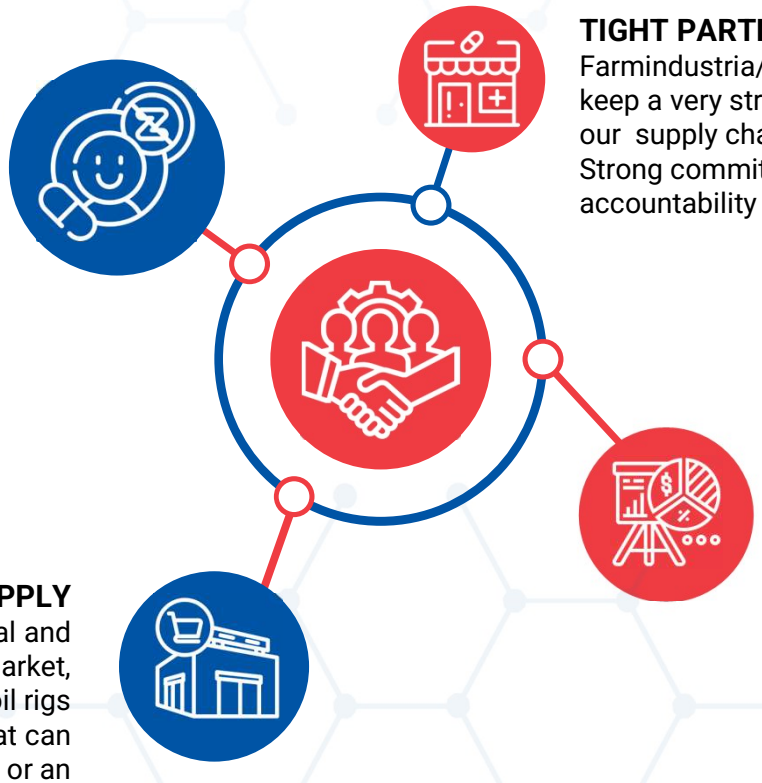
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INTERNATIONAL COMMERCIAL DIVISION

CLINICAL TRIAL SERVICE
Worldwide Comparator Sourcing for:
Clinical Trials
Bioequivalence Studies
Sampling

High reputation and highly quality standards in place.
Fast responding and high skilled teams.
Compliant to national and international legal procedures requirements



TIGHT PARTNERSHIP WITH PHARMA COMPANIES
Farmindustria/EFPIA and GIRP/Wholesaler associated, we keep a very strong relationship with pharma'cos expoliting our supply chain since 1965.
Strong commitment to national value chain strenghten accountability at all levels.

FULL SUPPLY CHAIN
Experience and a solid national network of contacts allow to provide a wide range of products improving efficacy of the supply chain management.
Our philosophy aims to gather all unmet needs of the production chain

DIRECT SUPPLY
Distribution of all types of pharmaceutical and nutraceutical products to mass market, parapharmacies and health stores and oil rigs and vessel companies. One-stop shop that can supply brand name drugs (branded) or an equivalent (generic), for human use or veterinarians.

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RETAIL DIVISION

PHARMACIES

Galenic formulations.

Booking service for medical consultations at hospitals and ASL facilities.

Dispensing products for people with celiac disease and nephropathy.



Dispatch of drugs and medical supplies for physicians' offices, clinics, rehab centers, nursing homes and hospitals.

On-line sale through the e-commerce platforms *"farmaciacasa.it"*

Supply of disposable medical units for diabetic people.

4 POINT OF SALES IN NAPLES AREA

1. Manzoni 2. S. Donato 3. Calabritto 4. Erboristeria Mességué 5. JFP Naples, Lago Patria

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NON-HEALTH DIVISION

OPEN BANKING

Planky is an FCA-regulated Account Information Service Provider (AISP), Credit Reference Agency, and analytical software company, offering Open Banking data aggregation services and bank account analytics for personal and business bank accounts.

INNOVATIVE POWER GENERATION

Newcleo is a private UK based company founded in 2021 to create a disruptive new approach to extracting energy from Nuclei that is completely safe, clean, renewable and technologically accessible.

PARKING FACILITIES

Management of parking facilities and services within complex structures like city centers, airports, shopping malls, amusement parks.
30.000 Parking spaces throughout Italy
250 employees
More than 50 parking area
12MLN of cars a year

BUILDING SOLUTIONS

Si.Ge.A. Costruzioni S.p.A., is a company founded in 1981 operating in the following sectors:
Private Building
Public Building
Infrastructures
Restoration
Maintenance
Our Certificates:
SOA Attestation
ISO 14001:2015 Certificate
Certificate ISO 9001-2015 Certificate
Certificate OHSAS 18001-2007 Certificate

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VENTURE INVESTOR IN LIFE-SCIENCE

INDUSTRIAL HEALTH INVESTOR

BETAGLUE

Highly innovative company working in the Life Sciences sector, and has developed BAT-90, an advanced radiotherapy platform targeting inoperable solid tumors. Beta Glue is also patenting a medical device that enables safe biopsies in oncology.

ECHOLIGHT

University spin off – develops the first non-invasive solution for early diagnosis of osteoporosis and related bone diseases.

COCOON BIOSCIENCE

Cocoon Bioscience specializes in the manufacturing of high-performance growth factors and enzymes using an automated platform leveraging cocooned insects as natural, low-cost bioreactors..

ALTHEIA SCIENCE

Start-up which develops pioneering therapeutic tools for autoimmune diseases and cancer. The mission is transforming the life of patients with autoimmune diseases through innovative and curative cell and gene therapies.

HEALTH TRIAGE

The company is fully dedicated to projects of Artificial Intelligence applied to precision medicine. HealthTriage is focused on cancer prevention & improvement of treatments through deep learning-based technologies.

ERYDEL

Biopharmaceutical company dedicated to developing and commercializing novel treatments for rare diseases. The lead product candidate, EryDex, is currently in Phase III development for the treatment of Ataxia Telangiectasia (AT)

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Reporting & Communication

Corporate Sustainability Strategy



2022

- First Sustainability Report 2020-2022 (according to GRI Standards)
- Adoption of SDGs (Sustainable Development Goals) Agenda ONU 2030
- Adoption of a Sustainability Committee

2023

- Sustainability report 2023 (including foreign subsidiaries)
- Presentation of the Group's ESG activities and strategy to partners and community
- Obtaining of the Ecovadis Questionnaire Rating for single entities

2024

- Publishing of the ESG Corporate Website
- Implementation of new CSRD legislation for the Sustainability Report
- Increasing the channels and events of communication

OBJECTIVES FOR THE FUTURE

- Publishing of the Sustainability report according to CSRD (2025)
- Widening the scope of the companies involved to all the Group (40+ companies)
- Supply chain management through Ecovadis network

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Thank you