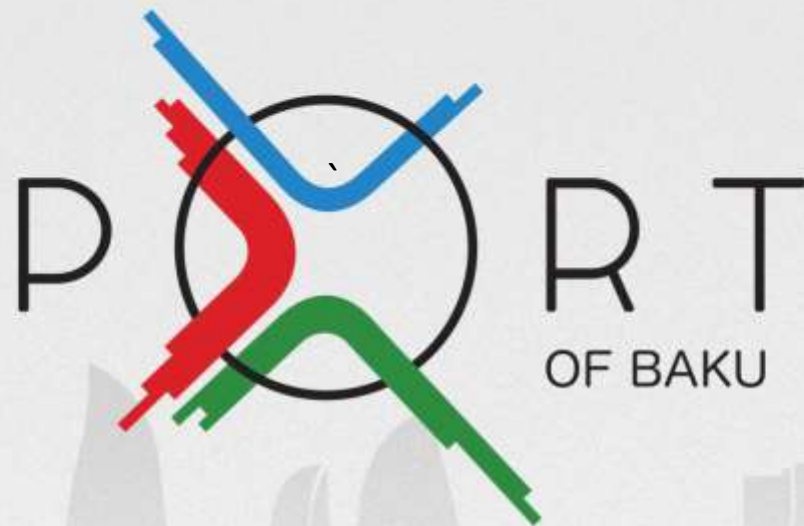




Your hub in Eurasia!

Reviving Ancient Silk Road



Transportation along the Silk Road

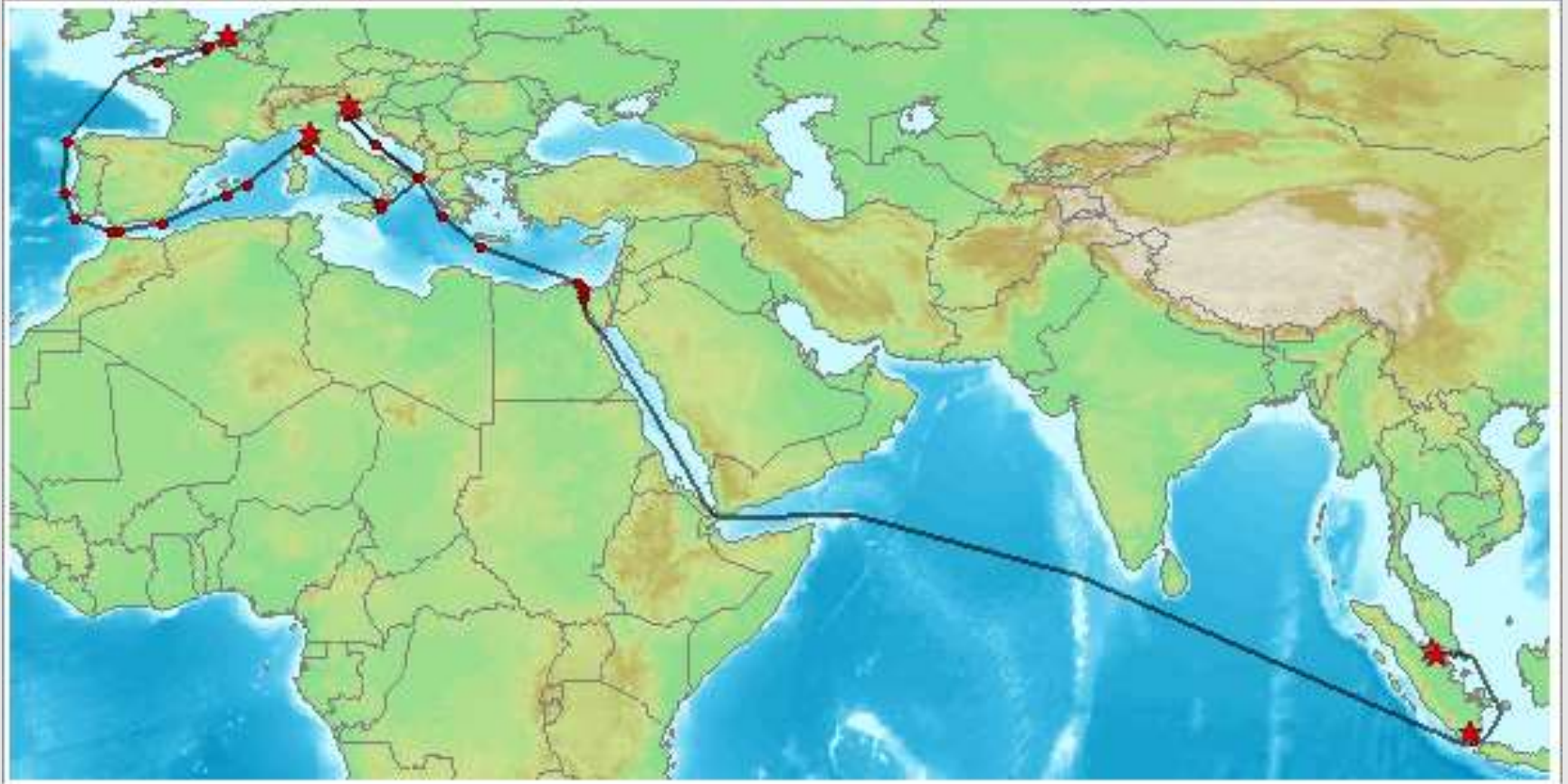
THEN



NOW



Transportation along the Silk Road



Objective & Vision

The new Port of Baku at Alyat provides a significant opportunity for Azerbaijan to become a key location/hub in Regional Supply Chains through the offering of a Free Trade Zone (the Zone) for Global, Regional and National Companies for their Logistics Services, Value-added Services and their Manufacturing activities...

...the Zone is viewed as a part of President Ilham Aliyev's larger strategy to turn Azerbaijan into a "hub of hubs" in Eurasia!



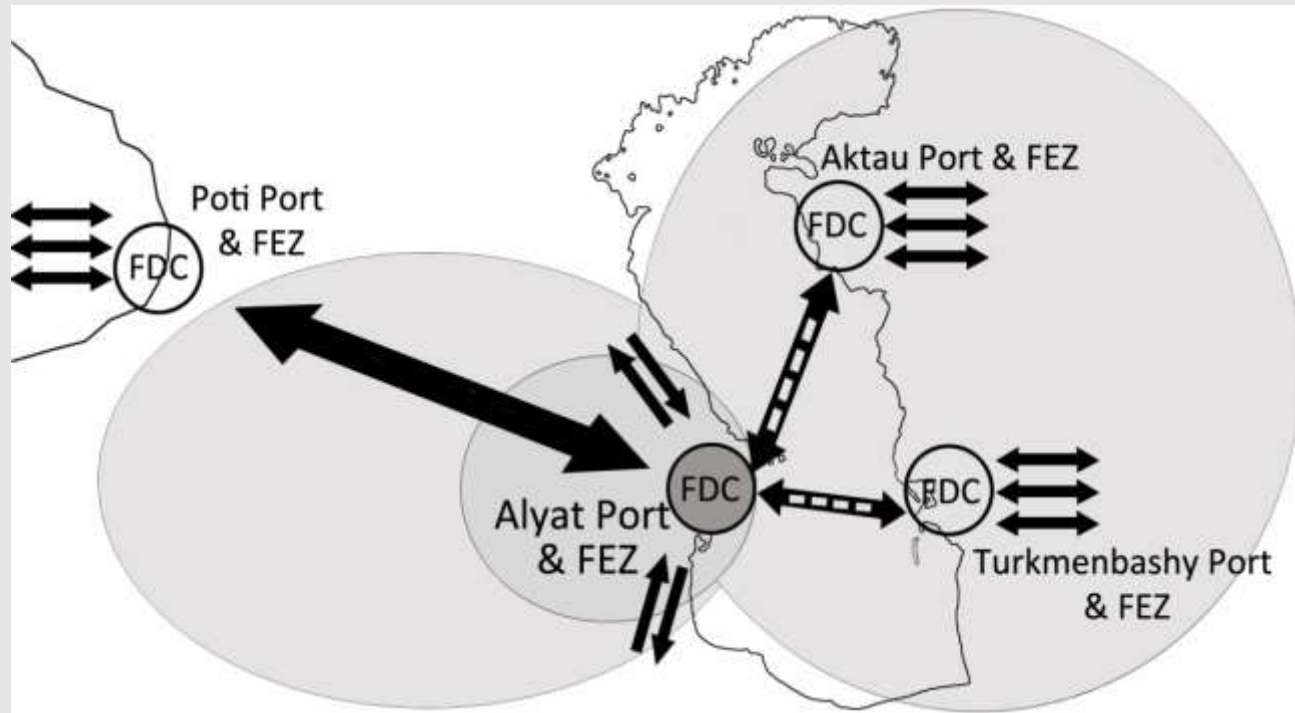
The Port's Hub Strategy

“Baku International Sea Trade Port’s (aka the Port of Baku) grand hub vision includes an integrated development model that links the port, Free Trade Zone, petrochemical industry, the Alyat township and other strategic transport and non-transport projects under the umbrella of a Special Legal Regime (e.g. Production Sharing Agreement).”





The Port's Hub Strategy



The new Port of Baku at Alyat is to become the largest Free Trade Zone in the Caspian region, fed by growing regional petrochemical feedstock and offering comprehensive logistics and value-added services to Zone residents and international clients, and serving as major regional intermodal distribution hub.



CASPIAN
SEA

GEORGIA

TBILISI

Red bridge
AZERBAIJAN

BAKU

PORT of
Baku

AKHALKALAK

BOYUK KESIK

KARS

ASTARA

TRABZON

POTI

BATUMI

Hopa

Rize

Erzurum

Tatvan

Nakhichevan

Van

TABRIZ

Bandar Anzali

Recht

Gazvin

GROZNY

Karlan-Yurt

RAZ-SULAK

MAKHACHKALA

Yalama

Sumgait

Yevlach

Gandja

Vanadzor

Razdan

ARMENIA

Khar-kendi

Saatly

Ali-Nayramly

Lenkoran

Ashtarak

Pyatigorsk

Georgievsk

Gudermes

Sochi

Gudauta

Sukhumi

Zugdidi

Kutaisi

Zestaponi

Gori

Rustavi

Belokany

Samtredia

Ozurgeti

Sarpi

Gegeti

Red bridge

9



ISTANBUL

ANKARA

TURKEY

SYRIA

CASPIAN SEA

AKHALKALAKI

KARS

MARABDA

BOYUK KESIK

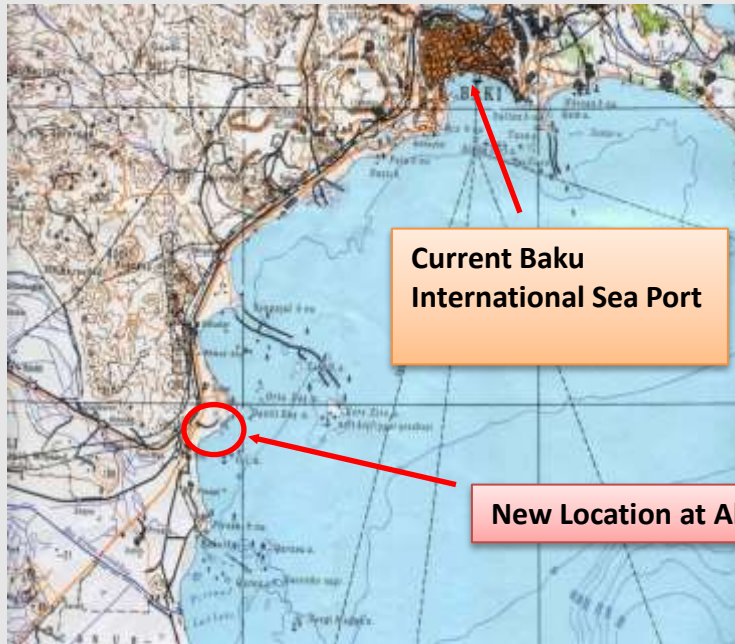
Port of Baku

TEHRAN

Port's Current Location



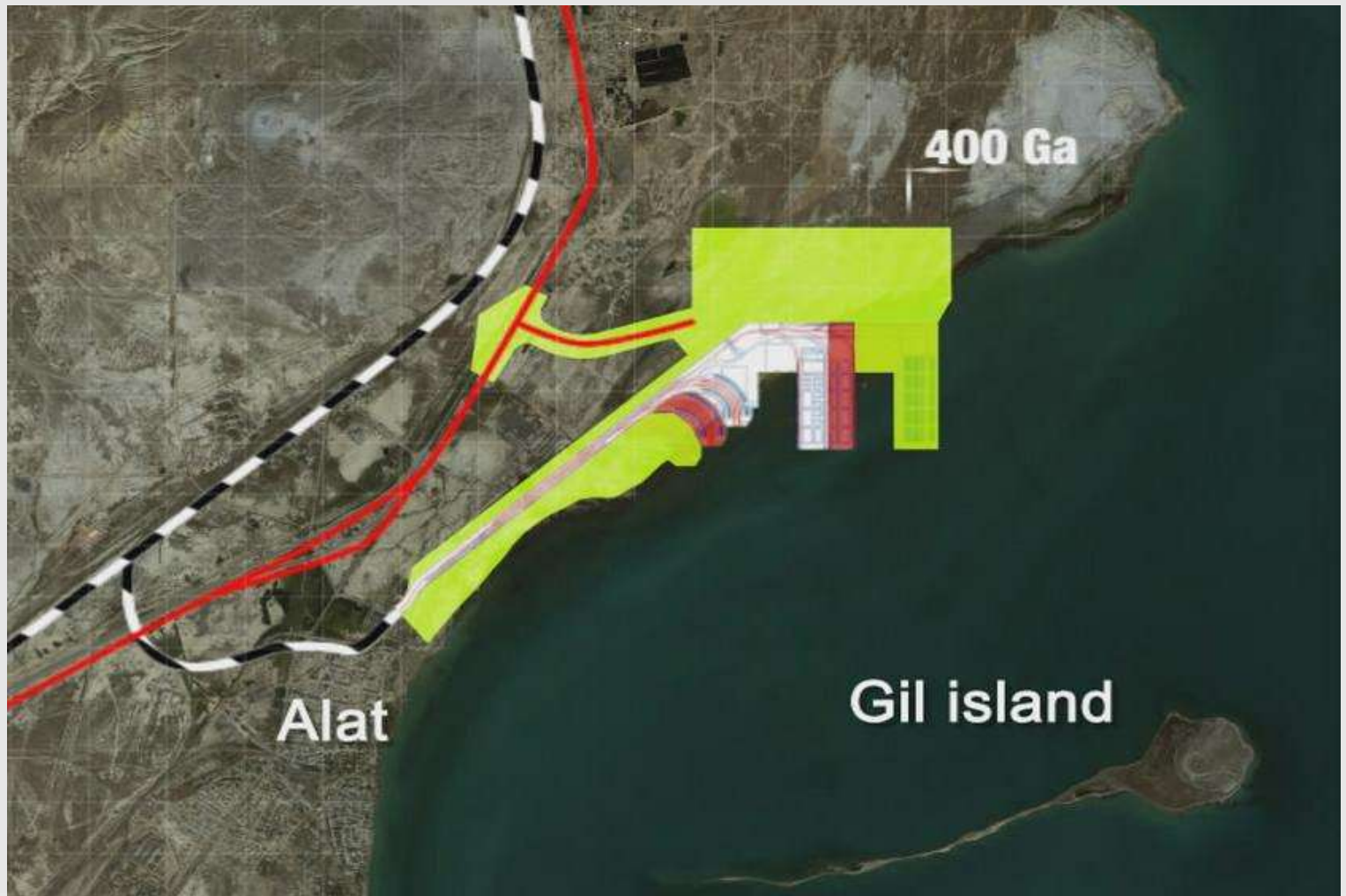
Port's New Location at Alyat



The current Port is being moved to a new location near the town of Alyat, 70 km south of Baku.

The new site is located at the crossroads of two major transportation corridors, the East-West and the North-South – an area where Azerbaijan's main railways and highways networks meet.

Port's New Location at Alyat



Phased Development of the Port of Baku at Alyat

The New Baku International Sea Trade Port at Alyat is being built over an area of 400 ha in three phases. One fourth of the port (100 ha) is allocated to a Free Trade Zone.



On November 3, 2010, President Aliyev laid the foundation stone for the New Baku International Port at Alyat.

Phase 1 (by 2017)

*10-11.5 million tons of cargo
and 50 thousand TEUs*



Phase 2

*17 million tons of cargo and
150 thousand TEUs*

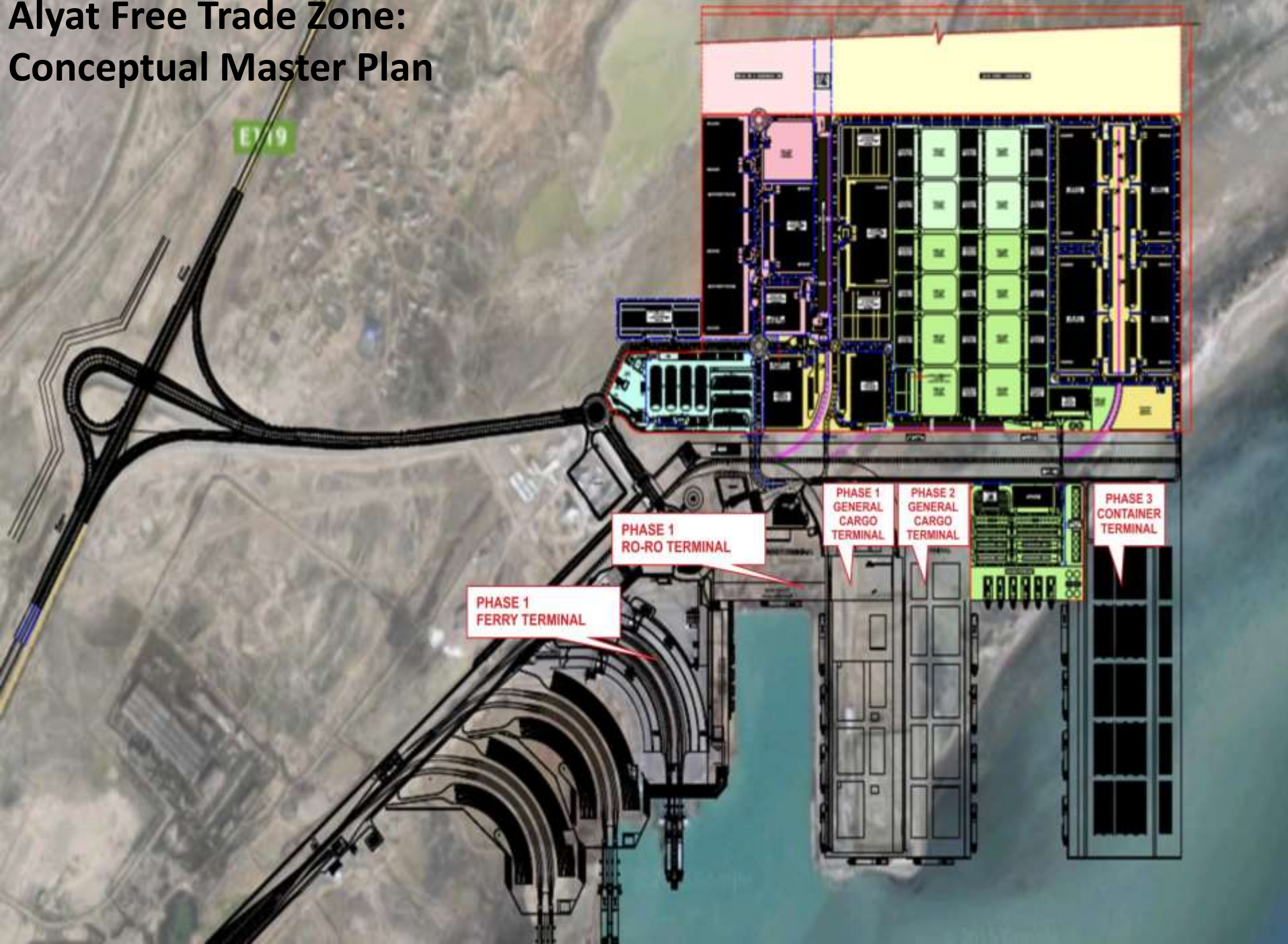


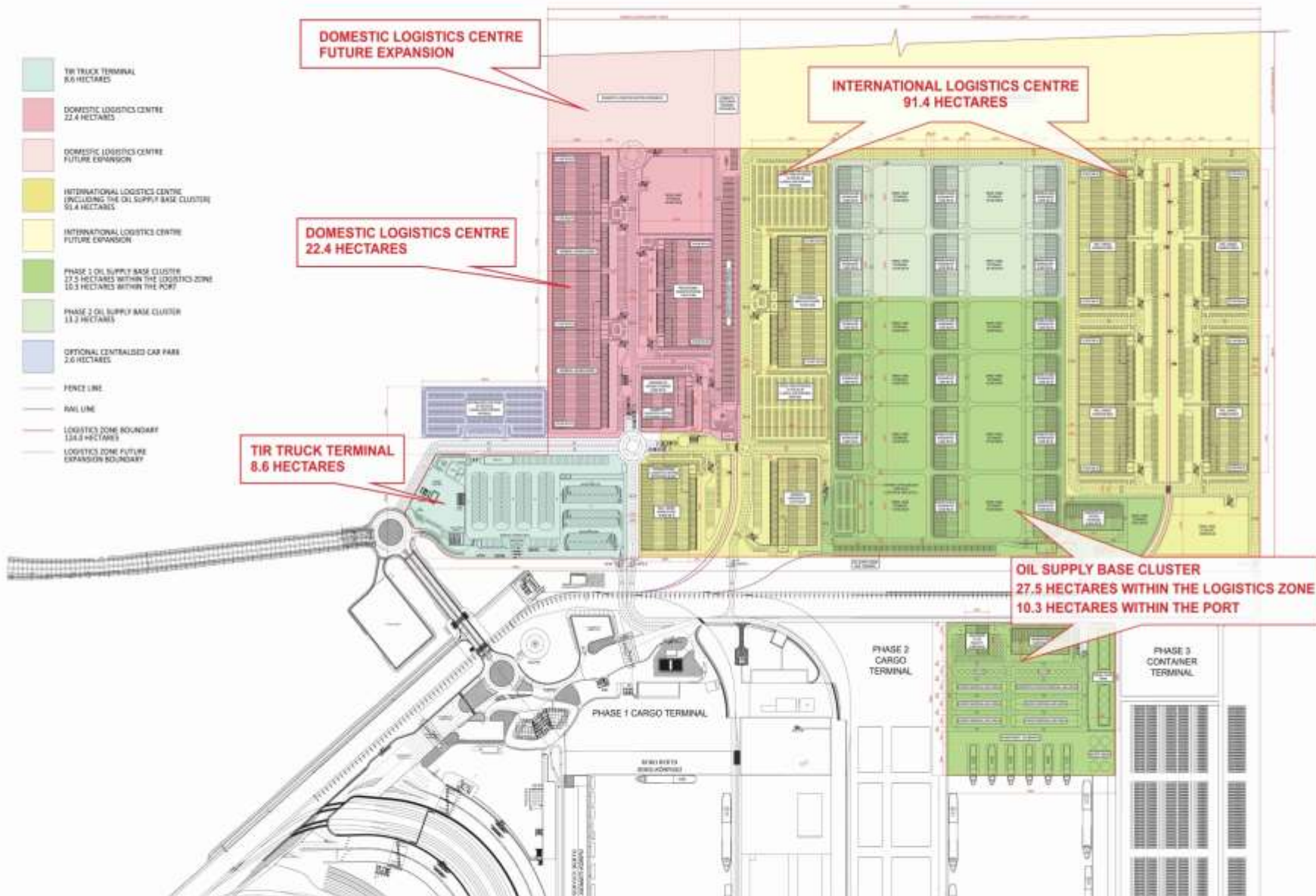
Phase 3

*21-25 million tons of cargo
and 1 million TEUs*



Alyat Free Trade Zone: Conceptual Master Plan





BANKO PORT LOGISTICS ZONE AUSTRALIA			
PHASE 1 MASTERPLAN OPTION 1			
11	12	13	14
2,200	2,200	2,200	2,200



Business and Services

- **Ambient Warehouses** - Designed with natural ventilation to increase operator efficiency and comfort.
- **Chilled & Frozen Warehouses** - Azerbaijan has a lack of good quality temperature controlled facilities and as such demand for these facilities is high.
- **Dangerous Goods Storage** - Facilities such as these exist in Azerbaijan but not to the international standards (even though they may be certified).
- **Petrochemical facilities** - Oil and Gas storage and treatment.
- **Common-Use Supply Base** - Logistics services to support BP and other energy firms' operations in Azerbaijan.
- **Processing / Manufacturing** - Industries of high creation of value such as food processing, building materials, steel treatment etc.
- **Value added services** – Additional activities such as assembling, packing, processing, labeling etc. Such services encompass both logistical and industrial activities.
- **Consolidation/concentration/distribution center** - serving the markets of the South Caucasus, Central Asia, Iran, South Russia, and Turkey.

Potential clients

Oil and gas



Food and Beverages



Courier



Automobile

We provide tooling for auto brand



Transportation & Logistics



IT / Electronics



Basic Components of Successful Economic Policy in Oil and Non-Oil Sectors



Azerbaijan's economic success in oil sector is President Heydar Aliyev's brand!

1. a valuable product or project (i.e. Azeri-Chirag-Guneshli);
2. high level of political support for the project on the level of **President Heydar Aliyev**;
3. an attractive and competitive business climate that brought oil investors and developers to Azerbaijan; and
4. **Production Sharing Agreement** (aka Special Legal Regime).



Azerbaijan's economic success in non-oil sector will be President Ilham Aliyev's brand!

1. a valuable product (i.e. Port of Baku and Alyat Free Trade Zone);
2. an attractive and competitive business climate culture that would bring non-oil investors and developers to the Zone;
3. high level of political support for the project on the level of President Ilham Aliyev; and
4. **Special Legal Regime (law)** regulating the activities in the Zone.























Thank You!

ird@portofbaku.com

