



**COUNTRY
PRESENTATION
ARMENIA**

Rome, June 7th, 2017

Ministry of Foreign Affairs
and International Cooperation

*International Conferences Hall
11:00 - 14:00*

***NEW OPPORTUNITIES, ANCIENT ROUTES:
ARMENIA AS A GATEWAY TO EURASIAN AND IRANIAN MARKETS***

ARMENIAN COMPANIES



BUSINESS SUPPORT ORGANIZATIONS

Company	Field of Activities
<p align="center">DEVELOPMENT FOUNDATION OF ARMENIA (DFA)</p>	<p align="center">Armenian National Authority on Export, Investment and Tourism promotion</p>
<p><i>Armen A. Avakian</i></p> <p><i>Avetis Hovhannisyan</i></p> <p><i>Anahit Mkrtchyan</i></p>	<p><i>CEO/Adviser to the Prime Minister of the Republic of Armenia.</i></p> <p><i>Investment director.</i></p> <p><i>Project manager, export promotion and development department.</i></p>

Company Profile

DFA provides in depth services to foreign investors including the provision of requisite information on Armenia’s business climate, investment opportunities and relevant legislation, ground support in organizing site visits for investors, management of post-visit support, assistance with investment project implementation, business introductions, as well as liaison with governmental institutions. DFA also provides after-care investment services to investors already established in Armenia. DFA assists Armenia based businesses in expanding export volumes and diversifying export markets through promotion of Armenia made products at international trade fairs, assisting companies in increasing the level of export readiness, providing them with financial assistance within the scope of specific governmental programs and organizing trade fairs showcasing export products to international buyers and distributors.



Desired co-operation project	Contact Info
Cooperation opportunities with counterparts, ICE.	Tel: +37411597800 Mob:+37491119001 E-mail: a.mkrtchyan@dfa.am info@dfa.am Website: www.dfa.am



Company	Field of Activities
UNION OF MANUFACTURERS AND BUSINESSMEN OF ARMENIA	Business Union, Transport and logistics
<i>Arsen Ghazaryan</i> <i>Syuzanna Hayrapetyan</i> <i>Susanna Khalatyan</i>	<i>President (General Manager of Apaven Co.Ltd)</i> <i>International Relations</i> <i>Union of women employers of Yerevan and neighboring regions</i>

Company's Activities

Freight forwarding company, having its network of offices abroad.

Desired co-operation project	Contact Info
Cooperation with interested partners, business unions.	Tel: +37410540716; +37460-656533 E-mail: umba@arminco.com a.ghazaryan@apaven.com Website: www.umba.am www.apaven.com



Company	Field of Activities
<p align="center">UNION OF NATIVE COMMODITY PRODUCERS NGO</p>	<p align="center">Business Union</p>
<p align="center"><i>Vazgen Safaryan</i></p>	<p align="center"><i>President</i></p>

Company Profile

The mission of the Union is the export promotion of local producers to find partners abroad.

Desired co-operation project	Contact Info
<p align="center">Cooperation with interested partners, business unions</p>	<p align="center">Tel: +374 10 584522; +37 10 584523 E-mail: cot@yandex.ru</p>



TEXTILE

Company	Field of Activities
ARSHALUYS OJSC	Socks knitting and jeans production
<i>Hovik Zakaryan</i>	<i>Deputy Director</i>
<i>Lilit Zakaryan</i>	<i>Deputy Director</i>

Company Profile

Arshaluys OJSC is an enterprise specializing in the production of hosiery in Gyumri, Armenia. The company was founded in 1996 on the base of Leninakan hosiery industrial incorporation founded in 1926.

Company's products are varied and broad. A variety of hosiery, with different texture and design, is produced. Annual production capacity is 10 million pairs.

<p>Desired co-operation project Trade and export opportunities, as well as founding joint enterprises with European partners</p>	<p>H. Z. Mob: 37493188080 L. Z. Mob: +37477053636</p> <p style="text-align: center;">Contact Info</p> <p>E-mail: lilitgalustyan@mail.ru Website: http://www.arshaluys.com/</p>
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Company	Field of Activities
METAKSKOMBINAT LLC	Production and trade of textile
<i>Valeri Balayan</i>	<i>Director</i>

Company's activities

Production of bedclothes, jacket, underwear, etc.

Desired co-operation project	Contact Info
Find partners for cooperative business	<p>Mob: +37497240891</p> <p>E-mail: vahangn123@yahoo.com</p>



Company	Field of Activities
VEM LLC	Industrial design of light industry objects
<i>Manushak Titanian</i>	<i>Manager</i>

Company's activities

Industrial design of light industry objects.

Desired co-operation project	Contact Info
Find partners for cooperative business	Mob: +37497204285 E-mail: manush.titan@gmail.com



Company	Field of Activities
FOREST LLC	Production and sales of yarn
<i>Armen Khachatryan</i>	<i>Technologist</i>

Desired co-operation project	Contact Info
Find partners for cooperative business	<p data-bbox="986 943 1278 976">Tel: +37497214143</p> <p data-bbox="911 1021 1358 1055">E-mail: armen9205@inbox.ru</p>



Company	Field of Activities
ARTIK THK	Textile/Energy
<i>Gevork Gasparyan</i>	<i>Founding Director</i>

Company's activities

Textile: knitting, fabrics production

Energy industry: small hydro electro station

Desired co-operation project	Contact Info
Meet partners	<p>Tel:+37491417285</p> <p>E-mail: armenianorders@yahoo.com</p>



PRECISION ENGINEERING AND ICT

Company	Field of Activities
ELBAT CJSC	Automotive Industry
<i>Viktor Papyan</i>	<i>Administrative director</i>

Company's Activities

Production of lead acid batteries.

Desired co-operation project	Contact Info
Opportunities in finding new partners	Tel.:+37498 177 377 E-mail: d.ghaltakhchyan@elbat.am Website: www.elbat.am



Company	Field of Activities
TECHNOLOGY & SCIENCE DYNAMICS INC. (TSD)	Research and Development High- Tech production
<i>Vahan Chakarian</i> <i>Angela Chakarian</i>	<i>Founding director</i> <i>Executive assistant</i>

Company's Activities

- Production of mobile devices
- Digital forensic technologies
- R&D
- Educational solutions
- Research in the fields of: Biochemistry, Bioinformatics, Computer science, Artificial intelligence, educational sciences, Electrical and Electronic engineering, etc.

Desired co-operation project	Contact Info
Representation of Armenian Science and Technology	Tel: +37411209018 E-mail: vahanc@tsd.am Website: https://tsd.am/en



Company	Field of Activities
<p align="center">UCOM TELECOMMUNICATION COMPANY</p>	<p align="center">Telecommunications</p>
<p align="center"><i>Hayk Yesayan</i></p> <p align="center"><i>Aram Barseghyan</i></p>	<p align="center"><i>CEO</i></p> <p align="center"><i>Commercial Director</i></p>

Company Profile

The key objective of the company is to ensure accessibility of the latest innovative solutions. The first company to introduce the FTTH (Fiber to the Home) solution to the Armenian consumer, which ensures provision of high-quality IPTV, broadband internet and digital phone services.

Desired co-operation project	Contact Info
<p align="center">Effective and long-term partnership</p>	<p align="center">Tel: +374 11 400400</p> <p align="center">E-mail: Margarita.Kutsanyan@ucom.am</p> <p align="center">Website: https://www.ucom.am</p>



Company	Field of Activities
SIMPLYTECH LLC	Information Technologies
<i>Vladimir Hayrapetyan</i>	<i>Software developer</i>

Company Profile

Web and mobile applications (both on IOS and Android), consulting and audit, quality assurance services.

Simply Technologies is a premier software design and development company, specialized in web, mobile applications, web services and conversational chatbots design and development.

Founded in the beginning of 2011 by two experienced software engineers and entrepreneurs Simply Technologies successfully designed and developed more than 30 various software products.

Company's Mission

We aim to deliver high quality software solutions and services to all our partners using robust, reliable, scalable and in the same time cutting-edge technologies.

Company's Vision

We believe that every business deserves high quality software, we are keen to deliver it to all our partners.

Desired co-operation project	Contact Info
Find company interested in the services provided by the company	Mob: +37477005519 E-mail: vhayrapetyan@live.com Website: www.simplytechnologies.net



Company	Field of Activities
ENERGIZE GLOBAL SERVICES CJSC	Information Technologies and Mobile banking solutions
<i>Richard Bezjian</i>	<i>President and CEO</i>

Company Profile

We have provided solutions to, and partnered with, companies such as Microsoft, RightNow Oracle, HP, MasterCard, Boeing, Saur, Veolia, XLN Telecom, Shell Oil Refineries, Vimple-Com, Converse Bank, UniBank, BTA Bank, Exim Bank, Prometey Bank, Beeline, and others.

Company's Activities

- 1) IT and Software Services (Onshore in Italy and from Offshore from Armenia)
- 2) DOOCAT mobile eWallet and mBanking
- 3) FinTech, EMV and Financial consulting and certifications
- 4) Billing Solutions
- 5) IOT projects

Desired co-operation project	Contact Info
<ul style="list-style-type: none"> - Providing our solutions and services in Italy, seeking partners who can represent us in Italy and the region. - Finding IT or tech product solutions in Italy which we can market in Armenia and our surrounding countries. 	<p>Tel: +37410393221</p> <p>E-mail: tsovinarm@energizglobal.com richardb@energizglobal.com</p> <p>Website: www.energizglobal.com www.doocat.com</p>



Company	Field of Activities
YEREVAN COMPUTER RESEARCH AND DEVELOPMENT INSTITUTE LLC	Information Technologies
<i>Arsen Taroyan</i>	<i>General director</i>

Company Profile

The main directions of institutes activities are development and implementation of computers, complexes and automatic control systems for general/special purpose.

Desired co-operation project	Contact Info
Cooperation and export opportunities	<p>Tel: +371 91409296</p> <p>E-mail: arsentaroyan@mail.ru</p> <p>Website: http://www.ycrdi.am</p>



AGROINDUSTRY

Company	Field of Activities
SPAYKA LLC	Agroindustry and transport
<i>Aharon Levonyan</i>	<i>Member of Board</i>
<i>Suren Mkrtumyan</i>	<i>Financial director</i>

Company Profile

Armenian market leader in agri-food production (dairy, vegetable fruit, greenhouse production), packaging and distribution in CIS countries, Iran, Central Asia, Middle East and Europe.

Desired co-operation project	Contact Info
Cooperation and export opportunities	Tel: +374 93600650 E-mail: k.baghdasaryan@spayka.com Website: www.spayka.am



Company	Field of Activities
AGRARIAN FARMER'S ASSOCIATION OF ARMENIA	Agriculture
<i>Hrachia Berberyan</i>	<i>President</i>

Company Profile

Producing of vegetables and fruit.

Desired co-operation project	Contact Info
Find partners and investors who will be interested in our product and make investment in agricultural sphere of Armenia(especially our association is interested in agricultural machinery)	<p>Tel: +374 10 542121</p> <p>Mob: +374 99 010550</p> <p>E-mail: armfarmersunion@gmail.com</p>



Company	Field of Activities
AMASIA HEAD CHEESE FACTORY LLC	Production and trade of cheese
<i>Mkrtich Anushyan</i>	<i>Commercial director</i>

Company Profile

Company was founded in 1937 in the north of the Shirak region of Armenia, in the alpine pastures parallel to the development of cattle breeding industry, arose the need to create businesses for the collection and processing of milk on an industrial scale. Location of the plant has enabled the collection of milk from all the farms in the region, and today the plant is one of the largest dairy companies in Armenia. Since its foundation, the factory only use natural milk in the production without genetically modified additives. Due to the success of enterprise, its high cheesemakers transmitted from generation to generation the secrets of their trade. The third generation of cheese makers now are the owners of the enterprise. The plant produces more than 10 varieties of cheese: Lori- classic, Amasia, Elianor, Chanakh, Chechil, Suluguni, Sheep cheese Pikorino, Smoked cheeses, etc. They revive the production of Swiss and Dutch cheese, for which Amasia cheese factory is traditionally known during the company's existence in Soviet times.

In the plant is continuously being done purposeful work on the implementation of a completely new innovative in packaging system. The plant is on the way of modernization. Currently, the company implemented a large-scale investment project. The construction of modern cheese-making factory has already started. Its commissioning scheduled for 2017, will significantly update the assortment of cheeses, maintain the leading position in the domestic and export markets.

Our motto is "Quality is above all".

Desired co-operation project	Contact Info
Trade and export opportunities. Find investors who will be interested in company`s products.	Mob: +374 91 22 82 47 E-mail: anushyan@yahoo.com info@cheesefactory.am Website: www.cheesefactory.am



Company	Field of Activities
ARMEN MANUKYAN PE	Dried fruits production and export
<i>Nune Nikoghosyan</i>	<i>Technologist</i>
<i>Anahit Manukyan</i>	<i>Accountant</i>

Company's Activities

Product dry fruits, eco product, 70 species of products (with chocolate etc.)

Desired co-operation project	Contact Info
Cooperation for new production line Investment in our Company	E-mail: chocochir@mail.ru Mob. +374 93407088 +374 98445012 Website: www.armeniandriedfruits.com



Company	Field of Activities
ARMAND GROUP LLC	Manufacture of doors and furniture
<i>Armen Hakobyan</i> <i>Inga Vorotilova</i>	<i>President</i> <i>Interpreter</i>

Company Profile

The “Armand group” was founded in 1998 and since then constantly offers clients new products. Windows, doors, handrail, furniture, tiles, manufacture of kitchen furniture and bathing cases of plastic which quality surpass

production of the majority of other manufacturers.

In 2006 the company opened a fitness club where you can relax, care of your health and appearance.

The dynamically developing “Armand” group today is the trademark, which has won recognition and loyalty of the buyer and the partner.

Desired co-operation project	Contact Info
Find partners for importing equipment for launching a food processing industry	Tel: +374 91 400640 E-mail: armandgroup1@rambler.ru Website: www.armandgroup.am/



PHARMACEUTICAL

Company	Field of Activities
ESCULAP Co LLC	Pharmacy
<i>Tatevik Grigoryan</i>	<i>Sales Manager</i>

Company Profile

The company "Esculap" was founded in 1996 and now in a result of sustainable development of its professional activities is one of the leading pharmaceutical companies of Armenia. The company is engaged in importing of drugs directly produced by many famous European pharmaceutical companies and their wholesale and retail sales.

The main issue of "Esculap" is the guarantee of quality of the supplied drugs, also professional approach by the specialists of high qualification in the own pharmacies of the company towards the clients and the culture of service. As a result of such organization of the work the company "Esculap" wins the International Quality Summit Award in the "Gold Category" in New York-2011 for "Excellence and Business Prestige".

Desired co-operation project	Contact Info
Trade (both import and export)	Tel:+374 91 601066; E-mail: t.grigoryan@esculap.am Website: www.esculap.am



BUILDING MATERIALS

Company	Field of Activities
KHACHATUROV GROUP	Real Estate, Mining, and Production Investment Projects
<i>Nikolay Khachaturov</i> <i>Emanuel Khachaturov</i>	<i>Owner</i> <i>Assistant to Director</i>

Company Profile

The largest of company's businesses are in the industry of large scale capital construction, real estate development, mass production of cement, crushed stone mining, commercial real estate leasing and acquisition, internal auditing & business consulting, tourism & travel, and problematic business loans.

Desired co-operation project	Contact Info
Cooperation and export/investment opportunities	Tel: +374 93111100 E-mail: presidentviprealty@gmail.com



Company	Field of Activities
OVAL PLASTIC LLC	Plastic and paper items for food packaging
<i>Varuzhan Khalatyan</i>	<i>Founder/General Manager</i>

Company Profile

The company is engaged in production of disposable plastic terms and other products as PE bags, plastic bottles, crates, cans, jars, reusable containers intended for microwave ovens also etc. These products are widely used in food production, medicine as well as in household use. The company has also flexographic, tampo and dry offset printing.

Desired co-operation project	Contact Info
Find investors who will be interested In company`s product and make investment in OVAL PLASTIC production.	Mob: +374 93412318 E-mail: info@ovalplast.com Website: www.ovalplast.com



BANKING AND CONSULTING

Company	Field of Activities
ARMECONOMBANK	Banking, Insurance and other Financial Services
<i>Armen Naljyan</i>	<i>Vice - Chairman of Board</i>

Company Profile

As a universal-type financial and credit institution, “ARMECONOMBANK” OJSC offers its customers a comprehensive package of bank services. “ARMECONOMBANK” OJSC (the former Armenian Republican Bank "Zhilsotsbank" of USSR) was the first amongst the state-owned banks of Armenia to be reorganized into a joint-stock bank and to be registered in the Central Bank of Armenia (August 26, 1991, Registration No.1). In 1997, radical changes took place in the structure of share capital due to the attraction of a new strategic investor, the Sukiasyan family, the founders of “SIL CONCERN”. The Bank resolved the problem of capitalization by increasing its chartered capital fivefold during one year. Well aware of the importance of providing its customers with quality, up-to-date, and convenient services, the Bank was the first institution in the banking sector of RA, which regulated the innovation operations. One of the most important directions of the Bank’s activities is the development of services provided in electronic format (implementation of internet technologies). As a founder-member of the ArCa plastic card payment system in the country, the Bank holds a significant part in plastic cards market.

“ARMECONOMBANK” OJSC, guided by the necessity of providing the customers with banking services in accordance with international standards and ensuring superior quality service policy, today the Bank has a wide branch network consisting of 47 branches, including 25 in Yerevan, 21 in RA regions, and 1 in NKR. As of 31.03.2017, the Bank had nearly 158.1 active individual and corporate customers located mostly in Yerevan. As of 31.03.2017, the Bank had 3,354 shareholders (of which 24 non-resident shareholders with 21.6% shareholding, including the most significant one among them, the European Bank for Reconstruction and Development with 5.04% shareholding). As of 31.03.2017, the number of the Bank’s employees was 1024. The total assets of “ARMECONOMBANK” OJSC amounted to AMD 153,457.6 mln., total capital amounted to AMD 27,845.5 mln, and total liabilities amounted to AMD 125,612.2 mln. As of 31.03.2017, the Bank had AMD 72.1 mln profit.



Desired co-operation project	Contact Info
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Find investors who will be interested in our product and make investment in ZEARIS.	Tel: +374 10510910 E-mail: sil@sil.am Website: www.aeb.am
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TRADING

Company	Field of Activities
NAZARIAN COOLING SYSTEM LLC	Refrigeration equipment repair, maintenance and sale
<i>Arvin Nazarian</i>	<i>Director</i>

Company Profile

Our company has been operating for 8 years and serves embassies, hotels, government agencies, factories, restaurants, provides high quality and warranty service.

Company's Activities

Services: Installation services, repair services.

Trade: refrigeration spare parts trade

Desired co-operation project	Contact Info
Trade and export opportunities. Find partners who will be interested in our products and make cooperation	Tel: +37410431300, +37494642434 E-mail: info@nazarian.am Website: www.nazarian.am



Company	Field of Activities
NAREK LTD	Import from Italy and Trade
<i>Sona Haroutyunian</i>	<i>Vice President</i>

Company Profile

Founded in 1992, Narek LTD is leader in the field of interior design. The company collaborates with constructors, architects and designers and offers a wide range of Italian products such as:

- Decorative paints (Oikos)
- Wallpapers (Emiliana Parati; Limonta)
- Chandeliers (Murano glass)
- Wiring accessories (Vimar)

Desired co-operation project	Contact Info
Meeting new partners	<p><i>Mob. Arm: + 374 91405955</i></p> <p><i>Mob. It: +39 3396978644</i></p> <p><i>E-mail: narekltd@gmail.com</i></p> <p><i>www.narek.am</i></p>



TRANSPORT/LOGISTIC

Company	Field of Activities
URBAN LOGISTIC SERVICES" CJSC	Logistic Operator
<i>Sargis Mamyán</i>	<i>Commercial Director</i>

Company Profile

Goods receiving & shipping, storage, value added services (VAS), customs, distribution, international transport.

Desired co-operation project	Contact Info
Trade and export opportunities	Tel.+374 77 19 05 31 E-mail: s.mamyán@uls.am Website: www.uls.am

